



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 03

CTC
Market Report
• Good demand.
• Assams maintaining quality sold at firm rates and occasionally appreciated.
• Remainder around last and irregularly easier, particularly fannings .

Buying Analysis
• Western India : Mainstay of the market
• Hindustan Unilever : Active TCPL : Operated
• Exporters : Some enquiry on bolder brokenes Other Internal & Local: Operated

Orthodox
Market Report
• Strong demand.
• Clean well made and earlier whole leaf and brokenes readily absorbed. Remainder browner, stalkier whole leaf and brokenes irregularly lower following quality.
• Fannings and secondary grades followed a similar trend.

Buying Analysis
• Middle East : Main Stay
• CIS: Good Support.
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DUST
Market Report
• Good demand.
• Liquoring teas maintaining quality sold readily.
• Remainder irregularly easier, particularly teas which saw decline in quality.

Buying Analysis
• Major blenders: Active
• Western India : Operated
• Other Internal and Local : Fair support

Darjeeling
Market Report
• Good demand.
• Nominal weight of end season and reprinted Whole leaf grades sold at lower levels as compared to last week. Brokenes and Fannings followed a similar trend. Remaining greenish sorts sold well in line with quality.
• Local and Other Internal : Main stay of the market. Exporters - Active.

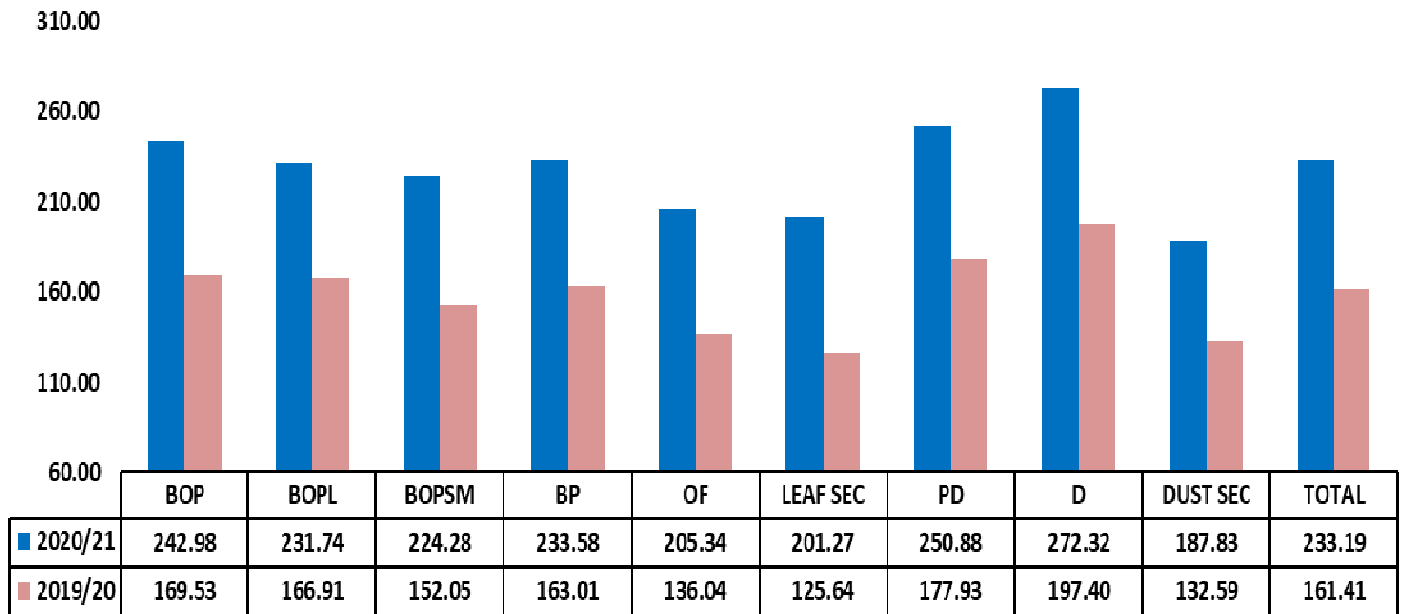
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 03		
	SALE 03	SALE 02	+/-	SALE 03	SALE 02	+/-	2020/21	2019/20	2018/19
CTC LEAF	185.62	187.95	-2.33	129.84	136.74	-6.91	229.99	157.65	158.12
DUST	171.99	171.24	0.74	137.81	151.27	-13.46	240.83	171.45	169.05
TOTAL	181.98	183.20	-1.22	131.79	140.19	-8.39	233.19	161.41	161.51
ORTHODOX	223.17	219.63	3.54	147.64	155.86	-8.21	261.01	221.05	210.61
DARJEELING	198.06	226.39	-28.33	154.76	194.82	-40.06	345.94	328.46	432.91
ALL TEAS	190.94	190.93	0.01	134.41	143.44	-9.03	241.77	177.82	173.30

KOLKATA AUCTION AVERAGES

SALE		51	52	01	02	03	04
CTC LEAF	2020/21	180.41	186.03	183.73	187.95	185.62	
	2019/20	149.52	149.37	141.04	136.74	129.84	128.54
DUST	2020/21	191.63	189.56	182.69	171.24	171.99	
	2019/20	169.12	163.86	153.21	151.27	137.81	128.75
TOTAL	2020/21	183.61	187.05	183.47	183.20	181.98	
	2019/20	154.69	152.93	143.66	140.19	131.79	128.59
ORTHODOX	2020/21	218.73	220.06	215.74	219.63	223.17	
	2019/20	195.06	183.66	181.00	155.86	147.64	135.40
DARJEELING	2020/21	269.28	269.85	252.98	226.39	198.06	
	2019/20	230.99	192.46	234.53	194.82	154.76	194.64

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 03



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 03

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1290402.8	315.22	1675566.5	286.34	FBOP	4916122.2	273.92	5016482.7	240.47	GBOP1/FBOP1	1861315.8	181.89	2699063.2	111.95
TGFOP	2535906.9	307.22	3079158.1	266.16	GFBOF	1862876.0	268.60	2556602.1	244.60	BOF/GOF/FOF	2630172.7	202.81	3072571.0	176.85
GFOP	1458101.6	281.65	2034115.2	252.15	GBOP	2340977.2	265.69	3287394.3	229.63					
FOP	1451522.7	245.72	2077335.9	182.65	BPS	701066.9	277.97	833181.6	223.31					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENES	17,74,227	15,58,897	188.89	12%	20,64,430	18,01,959	189.17	13%	5,50,85,466	4,09,83,568	232.92	26%
FANNINGS	4,09,112	3,42,015	186.28	16%	5,23,443	4,55,432	194.23	13%	1,55,61,287	1,13,11,480	231.31	27%
LEAF SEC.	1,98,085	1,91,655	157.81	3%	1,82,979	1,76,238	159.23	4%	54,49,518	46,93,739	201.27	14%
LEAF TOTAL	23,81,424.8	20,92,566.4	185.62	12%	27,70,852.0	24,33,629.1	187.95	12%	7,60,96,270.7	5,69,88,787.5	229.99	25%
DUST	6,25,900	4,80,511	192.94	23%	8,27,878	6,45,833	188.82	22%	2,25,97,073	1,69,43,333	262.51	25%
DUST SEC.	3,16,529	2,82,341	136.33	11%	3,67,858	3,21,690	135.97	13%	90,84,269	69,29,209	187.83	24%
DUST TOTAL	9,42,428.3	7,62,852.0	171.99	19%	11,95,736.5	9,67,523.2	171.24	19%	3,16,81,341.9	2,38,72,542.7	240.83	25%
TOTAL	33,23,853.1	28,55,418.4	181.98	14%	39,66,588.5	34,01,152.3	183.20	14%	10,77,77,612.6	8,08,61,330.2	233.19	25%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	2,73,083	2,45,631	233.83	10%	3,03,564	2,72,214	239.21	10%	1,24,21,971	1,05,40,011	286.30	15%
BROKENES	4,00,110	3,74,388	239.32	6%	3,80,522	3,71,181	237.73	2%	1,50,13,139	1,25,67,066	268.67	16%
FANNINGS	69,878	59,501	165.95	15%	1,12,698	1,07,932	156.42	4%	35,28,391	28,57,932	201.41	19%
SECONDARY	1,10,208	1,05,966	173.56	4%	1,06,781	1,02,402	168.60	4%	24,85,384	23,03,520	177.38	7%
ORTH. TOTAL	8,53,279.9	7,85,485.9	223.17	8%	9,03,564.1	8,53,728.7	219.63	6%	3,34,48,884.8	2,82,68,529.7	261.01	15%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	17,226	12,163	331.26	29%	28,532	24,548	305.91	14%	12,54,084	6,18,132	538.39	51%
BROKENES	19,221	13,305	161.89	31%	11,678	10,105	198.28	13%	5,71,065	3,99,562	227.57	30%
FANNINGS	25,450	13,920	116.24	45%	25,058	16,356	124.41	35%	7,47,362	4,21,229	175.79	44%
DARJ. TOTAL	61,897.2	39,388.6	198.06	36%	65,268.7	51,008.5	226.39	22%	25,72,510.8	14,38,922.5	345.94	44%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2381424.8	2092566.4	185.62	12%	2770852.0	2433629.1	187.95	12%	76096270.7	56988787.5	229.99	25%
2019-20	3808444.9	2626001.5	129.84	31%	3326740.8	2283090.6	136.74	31%	108904088.9	78357475.6	157.65	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	942428.3	762852.0	171.99	19%	1195736.5	967523.2	171.24	19%	31681341.9	23872542.7	240.83	25%
2019-20	1205399.9	853367.3	137.81	29%	1030066.2	709048.0	151.27	31%	38842309.1	29377939.1	171.45	24%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	853279.9	785485.9	223.17	8%	903564.1	853728.7	219.63	6%	33448884.8	28268529.7	261.01	15%
2019-20	1020569.5	674656.0	147.64	34%	1107529.6	672143.7	155.86	39%	42751128.7	34304190.5	221.05	20%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	61897.2	39388.6	198.06	36%	65268.7	51008.5	226.39	22%	2572510.8	1438922.5	345.94	44%
2019-20	38915.0	9818.6	154.76	75%	58404.8	27343.8	194.82	53%	3274283.7	1894760.3	328.46	42%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4239030.2	3680292.9	190.94	13%	4935421.3	4305889.5	190.93	13%	143799008.2	110568782.4	241.77	23%
2019-20	6073329.3	4163843.4	134.41	31%	5522741.4	3691626.1	143.44	33%	193771810.5	143934365.4	177.82	26%

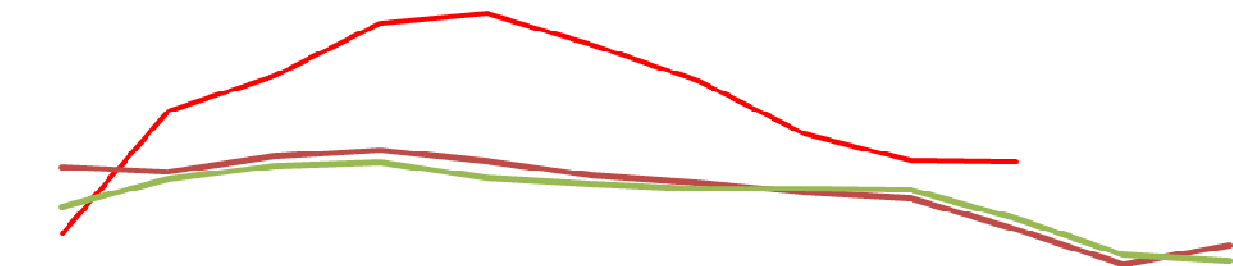
PRICE RANGE										
% OF TEAS SOLD	CTC LEAF					DUST				
	2020/21		UP TO SALE 03			2020/21		UP TO SALE 03		
	SALE 03	SALE 02	2020/21	2019/20	2018/19	SALE 03	SALE 02	2020/21	2019/20	2018/19
BELOW 160	29.25	32.25	18.72	53.02	56.92	38.84	43.72	15.71	46.19	43.70
BETWEEN 160.00-179.99	33.05	27.09	10.59	12.30	15.47	24.76	21.09	10.23	11.19	13.28
BETWEEN 180.00-199.99	11.56	12.91	7.99	12.47	12.24	12.98	15.64	8.30	8.38	13.71
BETWEEN 200.00-219.99	8.66	8.46	8.49	10.47	7.76	7.45	6.50	8.10	9.46	16.26
BETWEEN 220.00-139.99	6.75	6.73	12.41	6.26	3.81	8.09	4.69	8.96	13.46	10.44
BETWEEN 240.00-259.99	3.75	3.17	9.50	2.59	1.67	3.81	3.08	9.80	9.50	1.93
BETWEEN 260.00-279.99	2.08	2.18	8.68	1.24	0.89	1.29	1.86	8.15	1.41	0.49
ABOVE 280	4.90	7.21	23.62	1.65	1.24	2.78	3.42	30.75	0.41	0.19

PRICE RANGE						PRICE RANGE			
% OF TEAS SOLD	ORTHODOX					% OF TEAS SOLD	DARJEELING		
	2020/21		UP TO SALE 03				2020/21		UP TO SALE 03
	SALE 03	SALE 02	2020/21	2019/20	2018/19		SALE 03	SALE 02	2020/21
BELOW 200	26.39	28.65	13.93	31.15	32.41	BELOW 300.00	76.81	73.85	52.04
BETWEEN 200.00-219.99	8.90	9.73	4.58	11.64	20.17	BETWEEN 301.00-400.99	14.99	19.64	10.97
BETWEEN 220.00-239.99	17.58	15.35	11.53	15.06	21.65	BETWEEN 401.00-500.99	5.29	2.11	10.53
BETWEEN 240.00-259.99	31.80	31.47	19.83	13.73	12.12	BETWEEN 501.00-600.99	1.92	2.85	7.37
BETWEEN 260.00-279.99	10.54	11.93	13.68	12.24	7.37	BETWEEN 601.00-700.99	0.51	0.86	12.92
ABOVE 280	4.79	2.87	36.45	16.18	6.28	ABOVE 701.00	0.48	0.69	6.17

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
04	80362	24451	1052	27220	133085	77770	58043	735	24210	160758	2592	-33592	317	3010	-27673
05	73000	17718	776	27008	118502	73520	45900	635	22166	142221	-520	-28182	141	4842	-23719
06	67790	11863	904	23987	104544	98758	47302	837	29574	176471	-30968	-35439	67	-5587	-71927
TOTAL	221152	54032	2732	78215	356131	250048	151245	2207	75950	479450	-28896	-97213	525	2265	-123319

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	253.52	212.91	191.84	190.87		
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 03

	CTC LEAF			DUST				TOTAL			
	SALE 03										
OFFER	23,81,446.8 Kgs			OFFER	9,42,447.2 Kgs			OFFER	33,23,894.0 Kgs		
SOLD	20,92,566.4 Kgs			SOLD	7,60,539.0 Kgs			SOLD	28,55,418.4 Kgs		
SOLD %	88%			SOLD %	81%			SOLD %	86%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	4,94,337.6	207.46	24%	W.India	2,22,046.4	167.55	29%	W.India	7,16,384.0	195.09	25%
Local	3,29,463.6	183.21	16%	Local	1,33,804.2	165.80	18%	Local	4,63,267.8	178.18	16%
HUL	3,22,103.8	182.87	15%	HUL	1,13,015.4	208.35	15%	HUL	4,35,119.2	189.49	15%
N.India	2,48,820.2	196.59	12%	N.India	1,08,975.8	168.68	14%	N.India	3,57,796.0	188.09	13%
TCPL	1,95,727.8	150.78	9%	TCPL	53,701.6	161.75	7%	TCPL	2,49,429.4	153.14	9%
Exports	1,78,619.2	169.49	9%	Others	46,825.4	187.07	6%	Exports	1,96,772.8	167.46	7%
Packeteers	1,28,644.8	170.27	6%	WI.Pack	36,457.4	142.31	5%	Others	1,49,341.4	186.49	5%
Others	1,00,203.0	187.38	5%	Exports	18,153.6	147.43	2%	Packeteers	1,40,622.6	168.31	5%
WI.Pack	67,097.6	181.33	3%	S.India	15,581.4	160.07	2%	WI.Pack	1,03,555.0	167.59	4%
S.India	26,985.8	181.37	1%	Packeteers	11,977.8	147.24	2%	S.India	42,567.2	173.57	1%
NI.Pack	563.0	284.00	0%					NI.Pack	563.0	284.00	0%
Grand Total	20,92,566.4	185.62	100%	TOTAL	7,60,539.0	172.10	100%	TOTAL	28,55,418.4	181.98	100%

	ORTHODOX			DARJEELING			
	SALE 03						
OFFER	8,53,506.3 Kgs			OFFER	61,902.6 Kgs		
SOLD	7,85,706.8 Kgs			SOLD	39,388.6 Kgs		
SOLD %	92%			SOLD %	64%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	3,28,363.8	225.90	42%	Local	24,656.4	205.22	63%
Other Exports	1,06,458.3	231.67	14%	Exports	9,028.8	165.04	23%
Others	95,084.6	179.38	12%	Others	2,964.2	200.71	8%
Domestic	60,472.8	225.40	8%	Domestic	1,199.2	340.74	3%
CIS	52,923.9	238.20	7%	S.India	802.4	122.58	2%
Exports	52,716.3	248.03	7%	N.India	384.8	90.00	1%
N.India	43,251.0	223.91	6%	C.India	352.8	325.00	1%
Local	39,608.9	227.95	5%				
W.India	6,647.4	216.02	1%				
S.India	179.8	168.00	0%				
TOTAL	7,85,706.8	223.22	100%	TOTAL	39,388.6	198.06	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 03

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	520371	376.15	643861	290.42
DOOMUR DULLUNG	381559	366.07	505449	259.02
HOOKHMOL	339651	360.75	389593	266.53
HAJUA	313986	360.12	388663	222.36
MOKRUNG	560526	351.90	530667	261.27
GATOONGA	867274	346.56	1039753	245.87
KHOOMTAIE 'A'	151822	338.20	179892	200.67
BEHUBOR	110917	335.22	0	0.00
DUBBA	196314	333.03	9809	121.46
GELAKEY	111506	331.97	134879	236.46
KOTALGOORIE	243533	331.90	227614	226.40
BISHNUPRIYAPREMIUM	89462	326.37	61408	241.46
SOTAI	117601	324.02	214010	228.49
DEHA	347360	318.29	295173	239.24
DUFLATING	395427	317.98	685979	247.45
UDAYAN	64128	315.74	111736	230.91
LUKWAH	816302	315.10	987275	238.34
SALKATHONI	641273	315.10	863106	212.88
BANAMALIE	175792	314.13	228545	243.37
MOHOKUTIE	211011	313.41	198918	212.14
BAMON POOKRIE	33655	313.40	36639	144.99
KHARIKATIA	485486	312.78	427734	243.41
CINNATOLLIAH	40893	312.10	1704	185.71
NAMROOP	725076	311.62	403755	201.61
MACKEYPORE	239507	309.72	209508	200.68

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 03

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	456086	288.02	414409	228.42
GULMA	933570	283.88	1034124	213.00
GHATIA ROYAL	538875	280.62	575830	230.43
JITI	816687	271.84	1066257	193.32
ANANDAPURROYAL	249240	270.79	168718	200.19
ETHELBARIBEST	57532	268.63	5275	194.95
CHULSA	496464	266.93	405388	172.85
HOPE	654511	266.78	567132	189.48
KUMARGRAM	777613	266.54	785735	197.75
BARADIGHI	788118	264.84	796179	210.59
BINAGURI	1276676	260.95	1351646	203.97
MAUSAM	349299	260.49	530380	167.72
PAHARGOOMIAH	963922	259.64	1178058	221.34
RYDAK	961579	257.73	916227	206.81
NOWERA NUDDY	476849	256.46	522399	195.37
RAIMOHAN	167790	256.16	187333	192.97
KURTI	405778	253.60	490979	194.38
CHALOUNI	517028	251.97	605446	177.02
MATRI GOLD	419801	251.00	535577	187.97
DALGAON	1031426	249.07	896319	207.16
NEW DOOARS	657988	247.90	872749	180.05
AIBHEEL	1180209	246.98	1195750	189.30
NANGDALA	457543	246.34	449199	201.90
ENGO (GOLD)	168800	246.06	38756	169.79
SAMSINGGOLD	70516	245.71	94937	137.73

* Above 25,000 Kgs.